

# *Huawei*

*H19-119\_V2.0*  
*HCSA-Sales-Intelligent Collaboration V2.0*



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## **Product Version**

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# Latest Version: 6.0

## Question: 1

The 4K soft light screen's anti-blue light technology is particularly beneficial for which group?  
Response:

- A. IT administrators
- B. Young students
- C. External visitors
- D. School maintenance staff

**Answer: B**

## Question: 2

What feature ensures that Huawei's video conferencing solutions provide an optimal experience?  
Response:

- A. High downtime
- B. Regular interruptions
- C. Limited user interface
- D. Advanced video processing technology

**Answer: D**

## Question: 3

In what way does the digital classroom scenario differ from hybrid learning?  
Response:

- A. It uses more printed materials.
- B. It only operates in a physical classroom setting.
- C. It fully integrates digital technologies.
- D. It combines online and offline teaching methods.

**Answer: C**

## Question: 4

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BYOM typically requires which technology for integration in Huawei Smart Office Solutions?  
Response:

- A. Dedicated software
- B. Special cables
- C. Advanced AI algorithms
- D. Standard internet connection

**Answer: A,D**

### Question: 5

FHD audio and video significantly improve which aspect of remote communication?  
Response:

- A. Visual and auditory clarity
- B. Physical interactions
- C. Paper documentation exchange
- D. Traditional mailing systems

**Answer: A**

### Question: 6

For optimal conference experience, Huawei's solutions ensure \_\_\_\_\_.  
Response:

- A. Minimal customization
- B. Low-resolution video
- C. High-quality audio and video
- D. Limited connectivity options

**Answer: C**

### Question: 7

Which of the following are benefits of FHD audio and video in Huawei Smart Office Solutions?  
(Select three)  
Response:

- A. Increased hardware wear and tear

- B. Enhanced participant engagement
- C. Lower data consumption
- D. Improved meeting efficiency
- E. Clearer communication

**Answer: B,D,E**

### Question: 8

Which features are essential for collaborative educational scenarios?

(Choose Three)

Response:

- A. High-resolution screen displays
- B. Tools for real-time communication
- C. Individual testing modules
- D. Interactive digital whiteboards
- E. Personalized learning analytics

**Answer: A,B,D**

### Question: 9

What does the Unified management platform IdeaManager primarily offer?

Response:

- A. Enhanced graphics processing
- B. Device and content management
- C. Internet access control
- D. Enhanced audio output

**Answer: B**

### Question: 10

Multi-window functionality is most useful for which type of user?

Response:

- A. Users engaged in complex or multiple tasks
- B. Users who need to concentrate on a single task
- C. Users who perform simple tasks
- D. Users without access to modern operating systems

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**Answer: A**

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