Cisco

700-695
Cisco Collaboration SaaS Authorization for PreSales Engineer

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Product Version

✓ Up to Date products, reliable and verified.
✓ Questions and Answers in PDF Format.

Latest Version: 6.0

Question: 1

Which feature can be customized during the provisioning process to meet organizational needs?
Response:

A. Internet bandwidth
B. User profiles and permissions
C. Hardware components
D. Network topology

Answer: B

Question: 2

Why are businesses investing in Webex for their communication needs?
Response:

A. To reduce the number of in-person meetings only
B. To enhance collaboration and productivity
C. To increase travel expenses
D. To decrease digital transformation

Answer: B

Question: 3

What does Webex compliance entail for organizations?
Response:

A. Ignoring data protection laws
B. Adhering to regulatory standards for data security and privacy
C. Limiting security features
D. Avoiding user data management

Answer: B

Question: 4

How can Webex Teams improve organizational productivity?
Response:

A. By reducing the number of communication tools needed
B. By requiring frequent software updates
C. By limiting access to team members only
D. By restricting video conferencing

Answer: A

Question: 5

What type of resources can partners access through the Cisco Partner Portal to support their sales efforts?
Response:

A. Outdated training materials
B. Comprehensive product documentation, case studies, and sales enablement tools
C. Competitor product guides
D. General internet search results

Answer: B

Question: 6

Which analytics feature does the Control Hub offer for Webex Calling?
Response:

A. Social media engagement metrics
B. Call usage and quality reports
C. Internet speed tests
D. Application development tracking

Answer: B

Question: 7

How does the Control Hub assist in managing device inventory for Webex Calling?
Response:

A. By maintaining an updated list of all registered devices

B. By providing financial reports
C. By conducting security audits
D. By scheduling meetings

Answer: A

Question: 8

What is a key driver for the increasing demand for collaboration tools like Webex?
Response:

A. Rising number of in-person meetings
B. Decrease in remote work trends
C. Growing trend of hybrid and remote work environments
D. Decline in the use of digital communication

Answer: C

Question: 9

Webex Teams is designed for what primary purpose?
Response:

A. Organizing webinars only
B. Facilitating real-time team collaboration and communication
C. Managing network devices
D. Hosting large-scale virtual events exclusively

Answer: B

Question: 10

Which purchasing option for Webex Calling offers a predictable cost structure?
Response:

A. Pay-as-you-go
B. One-time purchase
C. Subscription-based licensing
D. Usage-based billing

Answer: C

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