SAP

C_TS462_1909
SAP Certified Application Associate - SAP S/4HANA Sales 1909

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Question: 1

Which technological concept supports real-time operational reporting on live transactional data?

A. SAP ASAP aggregates
B. SAP DB row-based databases
C. Core Data Services
D. Java layer

Answer: C

Question: 2

Which organizational unit is defined as a physical location that processes and monitors outbound deliveries and goods issues?

A. Storage location
B. Shipping point
C. Plant
D. Loading point

Answer: B

Question: 3

Where do you configure whether billing should be order-related or delivery-related?

A. Sales document item category
B. Delivery document item category
C. Sales order type
D. Delivery type

Answer: A

Question: 4

What characterizes SAP Smart Business?

Note: There are 3 correct answers to this question.

A. It provides key performance indicator (KPI) visualizations with semantic colours and target thresholds.
B. It provides a set of SAP Fiori apps for your key business processes based on the SAP u S/4HANA Model Company.
C. It provides an exception-based working model combining analytics with actions to solve issues.
D. It consists of a set of transaction codes for reports that can be linked to unique URLs.
E. It consists of tiles in the SAP Fiori launchpad.

Answer: A, C, E

Question: 5

What functionality is used to make sales order items available to MRP?

A. Transfer of requirements
B. Transfer of material planning
C. Transfer of order volume
D. Transfer of availability

Answer: A

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